



我们的企业 OUR ENTERPRISE

把惠政特钢打造成为装备先进、结构合理、管理优良、机制灵活、环境优美的民营钢铁强企业。
HuiZheng is managed with customers in mind and the working methods is strategically timed to meet changing needs.



5. G.E.T Catalogo

1. **Cat.** J200,225,300,350,400,450,550,600,700 416, 426, 428, 910, 916,920, 926, 933 .936, 943, 950, 953, 963 966, 973, 977 980, 983, 988,980, 983, 988,980, 983, 988,992, D5,D6,D7,D8,D9
2. **Komatsu** PC60,100,120,200,300,400,600,1000. WA180,WA250,WA380,WA480,D60,D85,D135 D275 D335 D375
3. **Daweoo** S55,S130,S220,S280,S360,S420 S500
4. **Hyundai** R60,R190,R290,R360
5. **ESCO** 18S,22S,25S,30S,35S,40S,45S, Ripper Tips,21,27,37,47SYL
- 6 **Mini Exacotor**
7. **Bofor** B0,B1,B2,B3,B4,
- 8 **Hensely** X156,X200,X290,X310,X330,X370,X390,X410
- 9 **H&L** 2300,2400
- 10 **Libherrer**, R914 R944
- 11 **Volvo** , EC210,EC290,EC360,EC460
- 12 **Fait,New Holland, Terex, Case,Jcb ,O&K** Etc

6. Economic conditions

a) Turnover 2009 in USD	29,500,000
b) Share of export 2009 (in %)	70%
d) expected production volume & Turnover 2010 in USD	31,500,000

7. Quality System Evaluation

Which certificates of quality systems does your company have? (pl. Choose and fill in)

	Certificate	by firm	on the date
1.	<input checked="" type="checkbox"/> ISO9001:2000	SIRA	2008年10月
2.	<input type="checkbox"/> ISO/TS16949:2002	_____	_____
3.	<input checked="" type="checkbox"/> QS-9000	SIRA	_____
7.	<input type="checkbox"/> ISO14000	_____	_____

8. Sales Conditions

- 1 Shipping Terms : FOB, CIF
- 2 Negotiation Currency : USD
- 3 Estimated time delivery : 25-30 Days
- 4 Payment Terms : Negocaiation
- 5 Minimum Order Quantity : 5 Tons
- 6 Packing type : Wooden Box, Steel Case
- 7 Shipping Port : Ningbo
- 8 Discount: Orders bigger than 2 Container gives appropriate price reduce
- 9 Yealy discount gives only when customers/agents sales upon agreed amount.Ex 10 containers/Yrs

9 What warranty terms you offer for your products?

- 1 Defective, broken teeth & adapter will be replaced by 100%
- 2 In no event we should liable for any speical.contingnent, or consequential damages.

10 Brand for your products

1 Manufacturer : Turbo

2 Exporter : Turbo

3 Do you accept to mark products with customer's brand?

Yes. OEM is acceptal if the quantites meets our production target

11 Agents Advantage

1 Worldwide Application for Agents

2 Sole distribution right in marketing areas.

3 Very competitive price directly from Chinese manufacturer

4 Promote delievery based on larger manufacture facilites and inventory.

5 Best quality, long-term investment in state-of -art equipment and human resources system, advanced production process.

6 Big commission offered to agents if the sales meet our target.

7 Advertising support for agents. Ex: Exhibition together chances with company in worldwide

Thank you for your cooperation

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If you have any question regarding this questionnaire, you can contact me at any moment.